

# My

# small BIZNESS

APRIL/MAY 2022

I LEARNT  
**BUSINESS**  
FROM MY  
**HAWKER**  
**AUNT**

-Ndaba Ntsele

USE YOUR  
MOST  
VALUED  
**GIFT**

-Marcus Wendell  
Jacobs

**GREYHOUND**  
BUSES  
ARE  
**BACK!!!**



We are  
addressing  
**CHALLENGES**  
faced by small  
**BUSINESSES**

-DSBD MINISTER



**BIG BOOST**  
**FOR GAUTENG**  
**SMMES**

-MEC Parks Tau



**OUR**  
**IMMEDIATE**  
**TASK IS TO**  
**SOLIDIFY**  
**THE AGENCY**

-NYDA Chair  
Asanda Luwaca

# CONTENTS

From the Editor's Desk .....	3
Ndaba Ntsele learnt business from his aunt.....	4
Ayavuya Madolo's rising star.....	6
Asanda Luwaca- First female NYDA Chair.....	9
DSBD Minister's call to SMMEs.....	12
Township SMMEs to get access to big retailers .....	14
Marcus Jacobs' motivation to entrepreneurs.....	15
Franchising News .....	16
Greyhound coaches are back.....	17
Tendering News .....	18



8

*“Do Utilise Our Business Centres”*

**-MMC MBUNDU**



*"My biggest motivation?  
Just to keep challenging myself.  
I see life almost like one long  
University education that  
I never had -- everyday  
I'm learning  
something new."*  
**-Richard Branson**

**Editor-In-Chief**  
*Samkelo Daniels*

**Editor**  
*Jabulani Samson*

**Journalist**  
*Lebohang Bam*

**Photographer**  
*Bongani Ntusi*

**Graphic Designer**  
*Blendmedia Advertising*  
Cell: 072 480 4748  
Email:blendmedia1@gmail.com

**Advertising Executive**  
*Ayanda Mashumi*

**Publisher**  
*Trans Pawa Media*

**CONTACTS:**  
**Email:**info@mysmallbiz.co.za  
**Call or Whatsapp :** 078 178 0147  
**Facebook Page:** My Small Bizness  
**Website:** www.mysmallbiz.co.za

*Welcome to the pre- winter issue of My Small Bizness. It's packed with goodies and motivating business news as usual.*

*In our main feature story, we have profiled one of the doyens in South African businesses, a man short of being called Dr Ndaba Ntsele. He built his business empire from humble beginnings, way back in 1979. Today Pamodzi Group is a multinational conglomerate, employing thousands of our brothers and sisters.*

*Ntsele is on mission of giving back to the disadvantaged communities, by empowering SMMEs in township and rural outskirts, especially the retail sector. My Small Bizness says big Thanks to You "Linda kaMkhonto, Mthanti, Zikode, Mbulazi, Mangethe"*

*Asanda Luwaca became the first female Chairperson of National Youth Development Agency since its inception in 2008. Together with her Board, recently celebrated 100 days in office. MSB congratulates you "Mandlovu"*

*Department of Small Business Development Minister, Stella Ndabeni Abrahams, is giving us something to think about, to be creators not seekers of jobs.*

*Marcus Wendell Jacobs is giving entrepreneurs some inspiring words, to wake up that sleeping giant in You.*

*Luxury coaches, the Greyhound, are back on our roads, after an absence of more than a year. They live by the saying "Winners never quit and quitters never win"*

*And lastly, your usual Franchising and tender news.*

*For any suggestions, comments or enquiries, please don't hesitate to contact us.*

*Till next issue. Remember; Start Small, Grow Big and go Globally*





# I LEARNT BUSINESS *From* MY HAWKER AUNT

– Ndaba Ntsele

## Business mogul's aptitude for entrepreneurship was first cultivated in family businesses

By Business Writer

*Ntsele is an astute hustler whose aptitude for entrepreneurship was first cultivated in family businesses, then honed on the streets and finally mastered in the boardroom. He grew up helping his hawker aunt and shopkeeper uncle with their businesses in Soweto and says he was already financially independent in high school – making money as a newspaper vendor. He could even afford to buy himself a car when he was in Matric.*

All this pointed to success on a bigger stage. Celebrated township businessmen such as the late Richard Maponya, Jabu Vilakazi and Dr Nthato Motlana, were an inspiration to many kids in Soweto. Ntsele remembers that these businessmen had big houses “with indoor bathrooms” at a time when such conveniences were rare in the community.

Born and grew up in Orlando West, Soweto, in 1952, Ndaba Ntsele was exposed to the world of entrepreneurship from a very early age. Learning from his aunt who was self employed, he started selling for her to earn pocket money between the ages of 6 and 10 years.

In later years and during his high school days, Ntsele sold clothing to his peers and newspapers in the streets of Johannesburg and Hillbrow. It is during this time that he employed his first white employee, something that was unheard of during those years of apartheid. He got the white varsity student, who owned a scooter, to do all his cash collections from the corners where his sales people were selling his newspapers from.

In 1979, he and two other friends started Pamodzi, then a property development company, which saw them being part of developments such as Mamelodi Gardens, Protea North, Dobsonville Extension and Silumaview.

Over the years, Pamodzi would become a leading black owned and managed diversified company with interests in sectors such as Mining, Industrial Manufacturing, Engineering, Technology and Defence systems.

His credibility and respect amongst his business peers saw him serving as the President of Black Business Council for two consecutive terms. Ntsele is also Co-Chair of South Africa-India CEOs Business Forum, Russia–South Africa Business Council, Counselor Member and Member of the Audit and Risk Committee at University of Free State, as well President of the NGO, Education Africa.

## WORK EXPERIENCE

He is the former Chairman of many boards including South African Agricultural Processors Association, Sodexo Southern Africa, Foodcorp (multibillion food processing company), Indwe Risk Insurance Brokers, Pamodzi Auctioneers, Pamodzi Industrials, Westbank Auto.

Pamodzi Resources and listed entity, Digicore. Ndaba Ntsele is known for the central role he played in relaunching Nike in Southern Africa and taking it to number one status in the region. Amongst his many accolades is winning the 2007 Ernst & Young Entrepreneur Hall of Fame in Monte Carlo in May 2008.

Ntsele was nominated to be the judge at the World Entrepreneur in South Africa, also the Chair Judge of Western Africa in Nigeria and in Monte Carlo. He serves as an advisor at Centre of Entrepreneurship at Wits University, received the Honorary Fellowship Award at Mangosuthu University in 2015.

Awarded Education Africa Allegiance Award in New in June 2013, Financial Mover and Shaker 2007/2008, Tribute Business Award presented by former President Thabo Mbeki. Black Business Executive Circle (BBEF), Kaelo Award in 2012 and he was also shown appreciation by Phafogang Secondary for his ongoing support in funding the teaching of Maths and Science for township students.

The mogul Ntsele has concluded many landmark deals including the first Eurobond in Africa with the first & secondary buyouts of food manufacturing giant Foodcorp that had a combined value of R4 Billion and clinched the Angola Inyosi deal valued at R7, 5 Billion at its inception.

This astute businessman has over the years, raised over R16 Billion for different investments both locally and internationally and is known and respected globally for his known entrepreneurial flair.

## BUSINESS SERVICE

- President of Black Business Council
- 2 terms from 2012 – 2016
- Executive Council – University of Free State
- President – Education Africa
- Co - Chair - SA – India CEOs Business Forum
- Co – Chair – SA – Russia Business Council
- Ernst & Young Entrepreneur of the Year Judge
- And Mentor from 2009 – 2012

## SOME OF INVESTMENTS AND ACQUISITIONS

- Indwe Risk Services
- Tinga Private Game Lodge
- Auto Bavaria ( BMW )
- Altech
- Wesbank Auto
- FoodCorp
- LMT
- Pamodzi Unique Engineering
- Pamodzi Faw
- Anglo American Inyosi Coal in 2007 valued at R7 Billion
- Rand Uranium
- Pamodzi Resource Fund
- Oversaw Transactions of over R30 Billion

## PROFESSIONAL EXPERIENCE

- Past & Present
- Executive Chairman & Co-founder of Pamodzi Group (Est: 1979 )
- Chairman – Nike SA
- Chairman – FoodCorp PTY LTD
- Chairman – Indwe Risk Services
- Chairman - Sodexo Southern Africa PTY LTD
- Chairman – Anglo Inyosi Coal
- Chairman – Auto Bavaria (BMW )
- Chairman - Namitec
- Chairman – Digicore (Listed entity)
- Director - Altech

## LECTURES GIVEN

Oxford University | Harvard College | Mangosuthu University  
Wits University | Gordon Institute of Business Science  
University of Free State

## AWARDS

- Ernst & Young Entrepreneur of the Year – 2007
- Financial Mail - Mover & Shaker of the Year – 2007
- Ernst & Young Entrepreneur of the Year Participant – 2008
- Education Africa Allegiance Award for Africa – 2013
- Honory Fellowship Award – Mangosuthu University – 2015
- Kaelo Award – 2012
- Tribute Business Award - 2015

*This Profile Review was made possible,  
courtesy of Pamodzi Group*



IT WAS LOVE AT FIRST SIGHT

# -Madolo



Ayavuya Madolo Photo: Supplied

**Group Sales and Marketing/ Pamodzi Smart Stores, General Manager Ayavuya Madolo**, is very passionate about his job of developing township and rural businesses. The young man, originally from Free State, but now resides in Johannesburg, Soweto, is a marketing and communications professional with an eclectic experience in supporting organisations to position their brands and products in the market.

Ayavuya started his career at the **Black Management Forum (BMF)**, where he served as a **Public Relations Officer, Head of Skills Development and Empowerment for BMF's Young Professional** and was also elected the province's **Chairperson for the Student Chapter in the Free State**.

He then founded a marketing and skills development firm that serviced clients in the public sector, retail and manufacturing. As skills facilitators, his firm provided training and facilitation services in business skills training and work integrated learning to clients as well as assist clients with implementation of annual skills plans. He joined **Pamodzi as Marketing Manager** responsible for the Group's marketing, communications and advertising efforts, assisting subsidiary companies to position their offerings to new markets, nurturing opportunities, developing strategies to help clients invest ahead of the curve by helping to innovate solutions.

This future business leader holds a BA in Corporate Marketing and Communications from the University of Free State and is an accredited practitioner by SANAS specializing in B-BBEE Verification.

**My Small Bizness** sat down with him, in his busy schedule, to have a chat about the recent business partnership his Organisation (**Pamodzi**) and **Sasta** (South African Spaza & Tuckshops Association) entered into.

## **My Small Bizness: How do you feel about the SASTA/Pamodzi partnership, as the General Manager of Pamodzi Smart Stores?**

Ayavuya Madolo: Our partnership with **SASTA is one of "love at first sight"**. **SASTA** stands for the voiceless, the street hawkers, tuck shop owners and those doing business in the townships. To have a sustainable economy, where people are working under decent environments and receiving fair wages, we saw it important to support an organization that seeks to champion that in townships

### **MSB: How will the partnerships help spaza owners?**

AM: This partnership will ensure that Spaza Owners get access to technology that was previously not available to them. This will come with training and how to do legacy planning for their businesses. Pamodzi has been around since 1979 and began in Soweto and will be around for many more centuries to come. We want to inculcate these value systems to SASTA members. Our technology will help them with getting access to banking by employing a transaction tracking Point of Sale and making it easy for them to order stock without leaving their business.

### **MSB: Is it a short, medium or long term project?**

A M: We seek to have the project running until we have serviced all 10 000 members of SASTA. We do anticipate that the membership will grow and therefore our project will run for as long as SASTA sees a need.

### **MSB: Your passion for helping entrepreneurs?**

A M: My passion for helping entrepreneurs comes a long way. My love for business began in Varsity as a member of the Black Management Forum Student Chapter at the University of the Free State. One of the things we advocated for as the BMF on campus was student entrepreneurship.

Because we believed that the university has to be a place that stimulates entrepreneurship, therefore we advocated that students should get to do some of the printing, catering etc work on the campus. Our milestone was advocating for Black (Africans, Indians & Coloureds)

owned shops to operate on campus because the University had a long history of excluding black (In particular Africans) people from economic opportunities.

**MSB: Your feelings about high unemployment rate of which 65 % is youth?**

A M: Being a youth still myself, I feel strongly about this issue. Having friends and cousins who are not working is a serious issue. The problem in South Africa is not a job issue, is an attitude issue. We live in a country with an economy that is growing, migrants are coming to South Africa looking for jobs so to think jobs are not available in South Africa will be incorrect.

We live in a country where being patriotic, you are labelled a politician, radical or xenophobic. We need government to enforce its laws and actually take issues of young people seriously. "Youth Set Asides" are still a commitment, Policies that benefits young people like BBBBEE and the continued delayed of enacting the Public Procurement Bill or just amending the PPPFA is still an issue. We still have a parliament filled with old faces, we still have a private sector white male dominated.

**MSB: Return of the value of Investment?**

A M: Our loans are interest free and require no security. This is done because we understand the background our people come from. The return on investment for us will be the creation for jobs and creation of a vibrant empowered supply chain.

**MSB: What are your case studies so far?**

A M: In 2019 we launched a container store in Diepkloof as our flagship store. This store has outperformed our expectations. We have seen an increase in profits and entrepreneurs have brought their products and used our store as stage of piloting. We have seen some disappointments with staff helping themselves to the till, but our IT system always comes and saves the day with accurate reporting.

**MSB: Any plans for Warehouses or Distribution Centres?**

A M: We are launching a Distribution Centre which will act as a semi retail store in Sasolburg at the end of May 2022. This will be servicing the Free State and Southern Joburg area. In Garankuwa a Distribution Centre that will also be a bakery by latest mid August 2022

**MSB: Which areas you are targeting**

A M: We are targeting the Gauteng area.

**MSB: Your word of encouragement to other big businesses also to invest in SMMEs even in other sectors, not specifically the retail sector.**

A M: Big business in South Africa is dependent on Government. Government generates its money from taxes and municipal services that are paid by tax paying citizens. So big business needs to ensure that they create an environment that stimulates small businesses to thrive and ensures that it abides by the rules of the country. Paying taxes and re-investing profits into the country will assist the economy to grow and big businesses will grow in return.

To big businesses like ourselves I would like to say that let us re-invest back into the country and create a willing environment for small businesses.





# MMC CALLS ON RESIDENTS to utilise city's opportunity centres

JOBURG ECONOMIC DEV.  
MMC NKULIE MBUNDU

PHOTO: FACEBOOK

The City of Johannesburg's Member of the Mayoral Committee for Economic Development, Councillor Nkululeko Mbundu, has encouraged residents to use Opportunity Centres for business and jobseeker support.

"As residents of our City return back after some holiday breaks, many will be resuming with / start their own businesses, while others will still be looking for work. We wish to urge our citizens to visit our Opportunity Centres, which serve as a single point of contact for SMMEs and job seekers thus playing a role in the reduction of unemployment," said MMC Mbundu.

The Opportunity Centre business model is one of the City's initiatives aimed at assisting small, medium, and micro enterprises (SMMEs) and cooperatives in their development and long-term viability. Through a combination of in-house and external resources, Opportunity Centres provide free services to SMMEs and cooperatives.

Cllr Mbundu said the City of Johannesburg's priority is to create a climate that encourages economic growth with clear and concise economic policy, thus allowing us to rebuild a City that is Pro-business and Pro-jobs.

"Our Opportunity Centres are geared at strengthening in the main our SMME sector, making it easier to open and operate a business while also providing support to jobseekers by registering them on the City's Jobseekers database. As a result, I encourage our residents to visit our Opportunity Centres, and make use of this wonderful infrastructure."

Some of the services offered by Opportunity Centres include:

## TRAINING SERVICES

- Business Management (financial management, bookkeeping, people management).
- Business planning.
- Marketing strategy development.
- Supply-chain training so clients can gain increased access to markets.

## CONSULTATION SERVICES

- Providing pre-start, start-up, and existing businesses with business development consulting.
  - Advice on business planning and concept generation, as well as tax and financial management compliance challenges.
- Facilitation of access to financing through Opportunity Centre partners' services.

## FACILITIES USAGE FOR BUSINESS

- Access to boardroom use for business (e.g. meeting, presentation, interview etc.)
- Access to internet/Wi-Fi for business use (e.g. research, market opportunities, preparation of business proposals).
- Jobseekers Support

*The Opportunity Centres also provide jobseekers with a registration database to connect the unemployed with both public and private organisations, as well as capacity-building courses such as job preparation to better equip and prepare job seekers for an interview.*

Location of Opportunity Centre near You:

No.	Opportunity Centre	Region	Physical Address
1.	Khoebo OC Johannesburg	F	1st Floor, Jorissen Place 66 Jorissen, Braamfontein
2.	Isiqalo OC Roodepoort	C	4 <sup>th</sup> Floor, Roodepoort Civic Centre 100 Christiaan de Wet Road, Florida Park
3.	Thlabologo OC Diepsloot	A	1131 Ingonyama Street, Skills Centre, Diepsloot
4.	Thusanang OC Klipfontein View	E	Klipfontein View Multipurpose Centre Erf 1190, Ext 1, Johannesburg
5.	Ikamvalethu OC Alexandra	E	Alexandra Multipurpose Centre, 1st Floor, Alexandra 8th Avenue, Erven 1253 to

			1256 Alexandra Extension 28
6.	Atlehang OC Soweto	D	Soweto Empowerment Zone, Zone 6 Chris Hani Road, Diepkloof, Soweto
7.	Simunye OC Danie van Zyl	B	Danie van Zyl Recreational Centre, Cnr Plantation and Rex Road, Montclare
8.	Joburg Market OC City Deep	F	4 Fortune Street, City Deep, 2197
9.	Eldos OC Eldorado Park	G	4064 Link Road Eldorado Park, Johannesburg





# IT'S A GREAT HONOR TO BE GIVEN *Such Responsibility*

– Asanda Luwaca

**SHE COMMENDS THE PRESIDENT  
FOR HER APPOINTMENT**

*Report By Thobile Jack*

When Asanda Luwaca was appointed late last year by President Cyril Ramaphosa, as the first female Chairperson of NYDA (since its inception in 2008), she couldn't contain her tears, the tears of joy.

Her dream of serving her country had finally come to fruition. I couldn't sleep that night, celebrating with my community and family. It was my little way of thanking God, my ancestors and my family for their support.

But on top of that, I commend the President for putting his trust in me to serve. It's a great honor to be given such responsibility," she told My Small Business, with her face brimming with huge smile.

But as the leader of the Government organisation, Luwaca knows that a big responsibility of serving her people, especially the Youth, is put on her shoulders, for the next three years.

"The immediate goal as NYDA Board, is to solidify the agency as a credible, capable, and activist development agency that is responsive to the plight of the South African youth. The mission is to mainstream youth issues into society through stakeholder coordination and facilitate and champion youth development with all sectors of society.

"It's a big job, but we're up to the task" she confessed. Luwaca further said their vision for the agency is to ensure that all government departments and entities, (National, Provincial and Local), address the triple challenges facing the young people, such as unemployment, inequality and poverty.

"We want to leverage and build on strategic partnerships, such as the various SETAs and bring private sector on board as well" she said, She does acknowledge that the agency has made great strides under the previous boards, but more still needs to be done.

***The 65 % youth unemployment, according to Stats SA, is a cause for concern for Luwaca and her board. "We need to do more. The situation on the ground is dire.***

As a result of being unemployed or not at school, youth is involved in all sorts of wrong doings, be it substance abuse, alcohol and crime. We need to address those challenges" She emphasized.

Asanda Luwaca did make a promise that there are a number of ideas they are still proposing as a board to help young people, but those plans will be divulged in due course.

About her future ambitions, Luwaca said she will be happy to continue to serve in whatever capacity, at any structure.

She says her community and political activism started in her area of Dawn Park, in Boksburg, Ekurhuleni, while she was still growing up. I am an activist by heart and strive to ensure that in whatever space I am in, I strive towards changing, for the better, the material conditions young people find themselves in.

I was involved in youth activities like; organizing various programmes dealing with substance abuse, organizing sporting tournaments and youth empowerment events.

I have also been involved in various initiatives aimed at conscientizing the youth to better understand our rich and profound history and the role it plays in shaping today's society.



**NYDA Executive Chairperson Asanda Luwaca (sitting in the front row, second from right), together with her entire board. Photo: Facebook**

My area is abuzz with political activities. I am fortunate to grow up in the same area as leaders such as Minister Mondli Gungubele, Babu Eric Xhayiya, Minister Suzan Shabangu and NUM's Frans Baleni, My home is a stone throw away from Chris Hani's house."

Born just 30 years ago at Doornkop, Soweto, Luwaca's family moved to Dawn Park, Boksburg, where she grew up. But she stresses out that Mnxe rural village in Cala, Eastern Cape, is her original home. She did her lower grades at Summerfields Primary School in Impala Park, Boksburg, and then completed her Matric at Boksburg High School in 2009.

The "education thirst" lass went on to complete Bachelor of Arts in Politics Degree at University of Johannesburg in 2012, and added Honours Degree also in Politics at UNISA.

She went on to complete a few short courses at the University of Stellenbosch and the Nelson Mandela School of Public Governance at the University of Cape Town. "I'm very passionate about education, today's world needs educated people" she quipped.

When asked about her private love life, Luwaca chuckled and refused to give comment on the subject.

**For more about NYDA, please turn over to next page**



NATIONAL YOUTH DEVELOPMENT AGENCY  
**OUR YOUTH. OUR FUTURE.**

### The appointment

In December 2021, a seven-member Board led by Ms. Asanda Luwaca was appointed by President Cyril Ramaphosa. The Board comprises of individuals who bring within them a wealth of experience in the youth development sector. The appointment came with a greater responsibility to champion youth development matters and ensure that these young people have access to more opportunities.

### The Board's vision

The Board's vision is to continue to solidify the NYDA as a credible, capable, and activist development agency that is responsive to the plight of the South African youth. The mission is to mainstream youth issues into society through stakeholder coordination and facilitate and champion youth development with all sectors of society. The NYDA as one of the partners of the Presidential Youth Empowerment Intervention has been striving to ensure that its products and services are accessible to all youth irrespective of race, class and gender. It is crucial to build a South Africa where more young people have access to opportunities and are active participants in the economy.

### The road ahead

Since assuming their roles, the NYDA Board members have been engaged on numerous activities that seek to enhance the agency's performance and deliver the best customer experience. Furthermore, the Board is pleased with the progress that has been made in governance at the NYDA, particularly the achievement of seven consecutive clean audit outcomes, the progress made in the Integrated Youth Development Strategy, the growth in the budget of the NYDA, the increase in accessibility, collaborative partnerships and the implementation of a fully online system for young people to access the various products and services of the Agency.

Young people face a myriad of challenges, and the NYDA Board recognizes the urgent need for more interventions that will have a positive impact on the lives of young people. Innovation, skills development, and access to education are some of the key necessities to provide solutions on how the country can tackle the many challenges faced by the youth head on.

The Board is cognisant of the fact that South Africa is faced with the complex challenge of poor economic participation of young people, which inhibits the country's economic development and imposes a larger burden on the state to provide social assistance. This low economic



Asanda Luwaca  
Executive Chairperson



Karabo Mohale  
Executive Deputy Chairperson

participation was reaffirmed in the recent unemployment figures published by Statistics South Africa, which indicated that approximately 32.8%, or 3.4 million of the 10 million young people aged 15-24 years were not in employment, education or training (NEET). The figures further showed that youth aged 15-24 years and 25-35 years recorded the highest unemployment rates of 66.5% and 43.5% respectively.

There is an urgent need to reduce the rate of youth unemployment. At the center of the NYDA Board plans is to increase support of youth businesses and implement a revitalized National Youth Service Programme. The Board remains committed to ensuring the Agency continues to help small businesses expand into new markets, provide business management training for young people, connect emerging entrepreneurs with mentors and networks, expand access to capital with other development finance partners and continue to offer grants and vouchers to start-up businesses.

Young people have a role to play in rebuilding the economy of our country. Key to this is ensuring that the Agency creates an enabling environment, particularly for young people, to be able to access markets. Hence the NYDA Board has put youth empowerment at the centre of its strategic plans and ensuring youth are able to build on social compacts with the aim of growing the economy, creating jobs and alleviating hunger. The plight of the youth can no longer be left to the

Tel: 087 158 4742 Web: [www.nyda.gov.za](http://www.nyda.gov.za)  
National Youth Development Agency @nyda\_insta @NYDARSA





NATIONAL YOUTH DEVELOPMENT AGENCY  
OUR YOUTH. OUR FUTURE.

## 7<sup>th</sup> Clean Audit Financial Year 2020/2021

Ms. Asanda Luwaca: Executive Chairperson

### NYDA's achievements:

37 892

**Jobs created and sustained**  
through Grant, Relief Fund,  
Voucher and Market Linkages  
Programmes

491 337

Young people trained to enter the job  
market through Job Preparedness and  
capacitated through Life Skills Trainings

8 526

Youth-owned enterprises  
supported with financial  
interventions including  
Grant and Relief Fund

38

National Youth Service  
projects were registered

246 561

Youth supported with  
non-financial business  
development interventions

44

Full service branches and district  
offices across the  
9 provinces

4 962

Jobs facilitated through  
placements in job  
opportunities

96%

Targets achieved



NATIONAL YOUTH DEVELOPMENT AGENCY  
OUR YOUTH. OUR FUTURE.

Tel: 087 158 4742 Web: [www.nyda.gov.za](http://www.nyda.gov.za)

National Youth Development Agency

@nyda\_insta

@NYDARSA



VACCINATE TO SAVE SOUTH AFRICA  
TOGETHER WE CAN BEAT THE CORONAVIRUS



# We are Extremely HAPPY

- MATTHEWS



***Not only is this great news for passengers, It also comes with job creation***

By Motoring Reporter

**L**ast year, Greyhound Coach Lines announced its closure effective 14 February 2021. The bus company, which had been operating for 37 years, mentioned that the reason for the closure was due to financial constraints over the years, which were exacerbated by the COVID-19 travel restrictions. Over a year later, the luxury liner announced the return of their services. Greyhound started operating from 13 April 2022, assisting millions of passengers with transportation services across Southern Africa.

"We are extremely happy to be back and fully operational, as this will allow passengers the opportunity to travel safely and in luxury again. Customers can look forward to travelling in our premium Greyhound Dreamliner to long haul destinations," said Leslie Matthews, spokesperson at Greyhound Coach Lines. "Not only is this great news for passengers, it comes with job creation at a time where unemployment is at an all-time low in South Africa," he adds.

The return of Greyhound couldn't have come at a better time. With lockdown restrictions eased, the travel and tourism sector has seen a massive improvement with more people travelling across provinces. And with the Easter break approaching, there will certainly be a demand for a more safe, reliable and luxurious mode of transport.

"We are happy to welcome back Greyhound Coach Lines, one of the most well-known and trusted interprovincial bus services," said the Honourable Sindisiwe Chikunga, Deputy Minister of Transport. "The return of the luxury liner is well-aligned with the ministry's vision to get all transport forms fully operational at the highest standard," she added. Travellers can look forward to the below key routes, with direct routes to their destination or via popular stops for the initial roll-out:

- Johannesburg to Durban (direct)
  - Johannesburg to Cape Town (via Bloemfontein) Pretoria to Cape Town (via Kimberly)
  - Cape Town to Mthatha (via Garden Route) Mthatha to Cape Town (via Garden Route) Pretoria to Durban (via Empangeni)
  - Cape Town to Durban (via Bloemfontein) Johannesburg to East London (direct)
  - East London to Cape Town (via Queenstown)
- In Phase 2, Greyhound aims to launch routes to the following return destinations with many others to be announced in the near future:
- Johannesburg to Pretoria to Polokwane
  - Johannesburg to Mosselbay (via Bloemfontein)
  - Johannesburg to Mthatha (via Pietermaritzburg)
  - Johannesburg to Mthatha (via Matatiele)
  - Johannesburg to Pretoria to Komatipoort Johannesburg to Phalaborwa
  - Johannesburg to Gqeberha (via Cradock)

TEL: 011 230 5222

BOOKINGS@GREYHOUND.CO.ZA

# WE'RE BACK







Department Of Small Business Development Minister | **Stella Ndabeni Abrahams**

# CREATE JOBS, **NOT** SEEK **JOBS,** URGES MINISTER OF SMALL BUSINESSES

South Africans need to think of themselves as job creators rather than just job seekers said Minister of Small Business Stella Ndabeni Abrahams.

Ndabeni-Abrahams was part of a panel discussion on small business during the fourth South African Investment Conference 2022 in Sandton Johannesburg recently that was officially opened by President Cyril Ramaphosa.

In 2018 the president committed to raising R1.2 trillion in five years to boost economic growth and stimulate employment. Before close of the Conference, 95% (R1, 14 trillion) of the R1, 2 trillion, was raised in pledges for investments in the country. By the start of the conference, Ramaphosa said, "we were two-thirds of the way to reaching the R1,2 trillion target. Of the R774 billion committed, around R316 billion has so far been invested. Of the 152 investment pledges, 45 projects have been completed.

"A further 57 are under construction. Fifteen have been put on hold, in several cases due to the impact of the pandemic, he said. The investments are spread across mining, manufacturing, agriculture, the digital economy and more. Ramaphosa yesterday said the investments that have been realized since the first conference had created job opportunities, increased localization, and expanded local value chains. They also brought skills, technology, and know-how into our economy.

Ndabeni-Abrahams urged black-owned SMMEs to move away from confining themselves to state markets and added that more than 80% of national output is driven by the private sector. "We need to focus much more on how small enterprises can be more competitive in these non-state markets. We have the B-BBEE Codes of Good Practice to enable local content and supplier development but collectively have not done enough to ensure the necessary quality and standards required to sustain these markets".

She said there was a need to cultivate a new entrepreneurial spirit in South Africa as part of the Economic Reconstruction and Recovery Plan's intent to build back better. "The National Development Plan correctly points to SMMEs as the country's jobs driver. Some 9 million of the 11 million jobs we need to create – now 13 million after COVID – are expected to come from the SMME sector," said Ndabeni Abrahams.

She said there was a need for clear plans and actions from both the public and private sectors to deepen the impact of the investments received. "We need to make sure that every rand invested in the country creates as many jobs and entrepreneurial activities as possible, and especially for historically under-served communities like black-owned enterprises, women, and youth, said Ndabeni Abrahams.

## Developing Master Plan for Small Businesses

Small Business Development Minister Stella Ndabeni-Abrahams believes that the government and the private sector are not investing much in small businesses. "We have not co-ordinated efforts towards small business and

have been focusing mainly on what the department does, forgetting that every department in the government has programmes for SMMEs," she told Vutivi News.

"One thing that people fail to pay attention to is that our department is not a department of small businesses, but (it) is a department of small business development." During the wide-ranging interview, Ndabeni-Abrahams unpacked what her achievements were, in few months since taking over the Department of Small Business Development, as well as what its plans were for SMMEs in the future.

The minister said that the department was considering developing its own master plan for small businesses. Some master plans, which have been launched in other sectors, have resulted in a more streamlined approach from stakeholders such as the government and businesses. "We will be approaching all government departments that have developed a master plan (to find out if) there is a share for small businesses, and this will help us inform the intervention we must provide, whether it is financial or non-financial," she said.

"We want to make sure that development moves from ideas to a product-based level, and we will be targeting the manufacturing, agricultural, digital and automotive space, and at the centre of it is the mining space." Ndabeni Abrahams said this approach was necessary as the National Development Plan not only mandated the government to create jobs but also highlighted that the state was a critical player in growing and transforming the economy.

"As a co-ordinating department, it means that we are not going to be implementing everything on our own, as we need to engage with social partners and big businesses and listen more to small businesses themselves." Ndabeni-Abrahams also said that through the Township Development Partnership Programme, the department was building a small enterprise supply chain around the maintenance of township infrastructure.

"We are also building the township and rural economy and giving small businesses the opportunity to access programmes available," she said. On the merger between the Small Enterprise Development Agency, the Small Enterprise Finance Agency and the Corporate Banks Development Agency to help better coordinate and boost support for SMMEs, Ndabeni-Abrahams said a joint operations forum had been established.

However, the merger may not be completed by the end of March as initially expected. "We are also doing a skills audit of the different agencies because we're not just transferring people into a new agency, but we are trying to address the challenges faced by small businesses in order to respond to them," the minister said.

The forum is chaired by the minister alongside a technical team chaired by the director-general. Other interventions included the Youth Challenge Fund, which was launched in November last year. It is a start-up programme intended to stimulate the establishment and growth of youth-owned businesses.

And later this year, the minister said the department would launch a digital platform "with AI (artificial intelligence) capabilities" so that SMMEs could have access to services and sectors no matter where they were based. Ndabeni-Abrahams reiterated her call for entrepreneurs to apply for grants like the Township Rural Enterprise Programme.

*Additional Info: Vutivi Business News*



Gauteng MEC for Economic Development, Environment, Agriculture and Rural Development Parks Tau.  
Image: Facebook

By Business Writer

If you are a small business producing atchar in any township in Gauteng, the provincial government will now enable you to get your product onto the shelves of big retailers at your nearby shopping complex.

This is one of the many things the Gauteng Township Economic Development Bill, which was unanimously adopted in the legislature on recently, seeks to do after it is made into law in the province.

MEC for economic development, environment, agriculture and rural development Parks Tau said the bill is an instrument that will enable small businesses in the townships to be formalised and to gain access to the mainstream economy.

"This bill says that we will ensure that we have direct procurement from township-based enterprises as provincial government. We've already started engaging the private sector to say how do we ensure that they also become a market themselves because not only should retailers come to the townships bringing goods from somewhere else, sell the goods and take the money out of the township.

We are saying to the private sector...we can direct some of these resources to township-based enterprises so that retail facilities are not seen as extractors of resources of townships," Tau said.

The bill, which came to the public in 2020, allows the provincial government to provide finance, training and equipment to township businesses.

It also enables the government to convert places like taxi ranks into commercial districts. Unused land and buildings in the townships will also be used to create business opportunities for entrepreneurs.

Furthermore, the bill also establishes the Gauteng Township Economic Development Fund that will be housed in the Gauteng Enterprise Propeller.

**TOWNSHIP  
ENTERPRISES  
WILL GET ACCESS  
TO BIG RETAILERS**

# BILL

## A Big Boost for small businesses IN GAUTENG

No money from this fund will be used by the province for any other purpose than township business support. Through the fund, small businesses will get grants and loans. The MEC, in consultation with the municipality, can designate township enterprise zones.

The bill also provides standard bylaws, which can be adopted by municipalities or edited to enable township businesses to grow.

Tau said the legislation has not been written to ensure exclusion of any group in the country, which some in civil society have criticized it for.

"We have not written the bill in a manner that says we want to exclude [someone]. The bill is written in a manner that says the country has an obligation to address its historic challenges. In addressing these, these are the people that were oppressed and these are the people who were disadvantaged.

We have to deliberately ensure that we affirm those people in line with the BBBEE," Tau said.

Tau said discussions have begun with the private sector to find ways of converting taxi ranks to become formalised hubs of economic activity.

"We have engaged Toyota and have agreed with them on an after-sale market opportunity. This will be concentrated in and around taxi ranks. They have said they have an appetite to support township businesses to participate in the value chain... such as maintenance of vehicles," he said.

Fasiha Hassan, acting chair of the portfolio committee on economic development which led the public consultation process, said: "This bill is [the most] monumental since 1994 because it is radical, clear and enables us to change the economic patterns so that we do not have the mass majority that is black and economically poor. We now have a legislative tool to formally change the economy."

The bill has now moved to speaker Ntombi Mekgwe and to Premier David Makhura for promulgation, and now it has become law in the province.

Additional Info by Sowetan



**By Marcus Wendell Jacobs**

### Let Me Start By Asking You Three Life-Altering Questions

1. How will you respond if I told you that you have been equipped with a prized gift that empowers you to be victorious in this life?
2. How will you respond if I challenged you to discover your most valued gift, that qualifies you to become a contender in the arena of this life, so that you can rise to be the champion that you ought to become?
3. How will you respond if I told you that, by seizing the opportunity today, to use your most valued gift as presented in this exposé, you can remain virtuous and act with valor, despite your vile surroundings?

If you are saying that it is not possible or if you are asking what this valued gift is and how it can be used, then be assured that this divine message is intended for you. This message has the capacity to forever alter how you see yourself and how you will influence your livelihood on the stage of life and at this stage of your life.

You do not need to be equipped nor empowered by any religious or business person, nor do you need to be equipped or empowered by any political statute, decree or a Bill of Rights. You have an innermost gift of value, a supernatural ability, a 'Natural Abundance'. This is a gift. You do not merit it, nor do you work for it or earn it. It belongs to you. You need to discover it and become aware that you already possess it.

Sometime ago, I was strolling through the Chinese Gardens in Singapore preparing for my next lecture, to be presented at the Haggai Institute. In the tranquil Singaporean setting of lustrous tropical plants and blossoms, I noticed a gardener enjoying his lunch, underneath a fanlike palm tree. I went over to him. He lifted his Chinese hat from his brow. I will never forget his smiling eyes as we shared our life stories.

He handed me a home-made spring roll, as though in exchange for the story he wanted to tell me. Perhaps he was saying, stop talking and listen. He said, "An old dried out thorn bush was growing in a ditch. A gardener came along with a spade and dug it out." "What is he doing this for? Doesn't he know that I am an old worthless, dried out thorn bush?"

# USE YOUR MOST REMARKABLE & VALUED GIFT

"The gardener took the dried out twig and planted it in his own garden." 'What a mistake he has made, planting an old dried out thorn bush like me in his garden.'

"The gardener never uttered a word. Instead he came with a sharp knife, made a slit in the thorn bush and grafted it with a rose. Winter turned to spring and when summer came, lovely roses were blossoming on the old thorn bush." The gardener said to the previously dried out thorn bush, "Your beauty and fragrance is due to what I put into you." With a childish sense of discovery, I exclaimed, "We have been grafted with an overflowing inner capacity to flourish in this life."

### What is your most valued gift?

Like every human being and many other life forms, you have a 'Natural Abundance'. 'Natural Abundance' is an overflowing inner capacity to strive, survive and thrive in this Physical Realm. 'Natural Abundance' is the most valued gift with which you have been endowed, to flourish in this life.

### 3 Realities That Confront You

Before I discuss your inner endowment with the natural capacity to make things happen, allow me to point out three realities

#### Reality 1.

Upon your arrival in the Physical Realm, you were compelled to comply with specific rules and beliefs. You were probably indoctrinated with the knowledge of what is good and what is evil. As you reach adulthood, this knowledge, at times, is your liberty and often your captivity.

#### Reality 2.

There were key moments that occurred in your life, either negative or positive, that shaped who you are and how you behave. You might have been too young to accept liability for these incidents.

#### Reality 3.

If your perception of life is not working favourably for you, you can change it by liberating yourself from the limitations that have restrained you from birth to this current moment and you can discover a Radical Alternate Perspective™.

There are three ways that you can respond to the above-mentioned realities.

1. You can be indifferent and accept the status quo.
2. You can be content with your life and circumstances.
3. You can, instead of imagining a better life, decide to do better, in this life.



The decision to do better emerges from an overflowing inner capacity to strive, survive and thrive in this Physical Realm. 'Natural Abundance', which is your most valued gift, is the active ingredient that flows from your inner personal authority.

Most people are governed by external authorities like; negative media, trendy advertisements, crooked politicians, devious religious leaders, intimidating employers and dogmatic educators.

The reason why we feel compelled to comply, is because most of us, do what we do to simply get by, to put food on the table and to educate our

These honorable endeavors keep us indifferent and content with our 9- carat-gold cages. Despite its value, a cage is what it is, a cage! Some of us conform to responsible behavior because we choose security and protection above the threat that comes from personal progression and expansion.

I must point out that 'Natural Abundance' urges you to, rise despite your circumstances and prompts you to effect personal change and to oversee a positive evolution in the lifestyle of your children. For you to reach this level, you are called on, to think anew so that you can act anew.

There are numerous benefits of tapping into your inner active ingredient of 'Natural Abundance'.

I will mention one of the benefits of the overflowing capacity that exists within you, in this article. Benefit 1. You have the innate capacity to strive, survive and thrive in the most difficult circumstances.

Allow me to use the following two inspirational images to explain the power and value of 'Natural Abundance'.

The Inspiration of Natural Abundance As Symbolized By The Lotus Plant  
'Natural Abundance' inspires you to strive, survive and thrive in the most difficult situations.

Lotus flowers are one of the most prominent and sacred tokens in Eastern cultures. From antiquity, this delicate flower, that represents 'Natural Abundance', is positioned alongside the reverent and the royal, and it is associated with gods and goddesses.

The lotus flower is shrouded in mystery, purity and beauty. It grows in a lake or pond and has its roots firmly set in the mud. It then sends out long floating stems to which the leaves are attached. The lotus flowers eventually float above the surface of the water.

Their existence stretches back some 145.5 million years. Most plants in the northern hemisphere could not survive pollution and the extreme climatic conditions, and became extinct. Lotus flowers are re-born every morning, despite the environment.

Their resilience is unparalleled, representing wealth, peace, wisdom and hope. They strive, survive and thrive from a 'Natural Abundance' even in the swamp. You have a 'Natural Abundance' and can raise yourself from the filthiest, most shameful, degrading, worthless and undeserving circumstances.

The Inspiration of Natural Abundance As Symbolized By The Pine Tree  
'Natural Abundance' inspires you to strive, survive and thrive in the most difficult situations. In his poem titled, 'Poverty', D H Lawrence inspires us with these words, "When I look at this pine-tree near the sea that grows out of rock, and it plumes forth, plumes forth, I see it has a natural abundance.

With its roots it has a natural grip on its daily bread, and its plumes look like a green cup held up to the sun and air and full of wine. I want to be like that, to have a natural abundance and plume forth, and be splendid."

The butterfly has a 'Natural Abundance'. It explodes from the mush, goo and sludge of its cocoon and spreads its beautiful, colorful wings, without the fear of sacrificing its beauty, for security! The lotus flower grows from the mud and rises above the water!

The pine-tree grows out of rock!  
You no longer need to use your circumstances, your poor position in life, your lack of status, your downtrodden environment and your indoctrinated rearing as an excuse for your lack. Learn to tap into your most valued gift – 'Natural Abundance'.

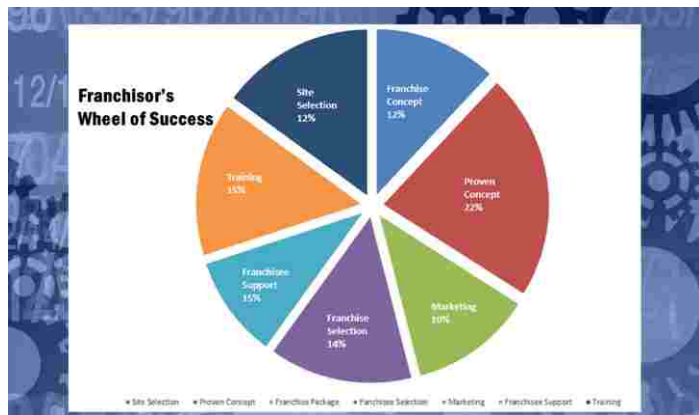
Meet me again in the next issue, where I will be giving you another interesting inspirational topic.

Enquire today from MWJ if you require personal inspiration or for your business or club.  
Marcus Wendell Jacobs is;  
Chairperson of MPIRE Pty Ltd  
Life Strategist and Author  
[mwjpro@telkomsa.net](mailto:mwjpro@telkomsa.net)





# The Franchisors WHEEL OF SUCCESS



Potential and existing Franchisors are often searching for the correct combination of elements to ensure their success. In this article, Franchising Plus illustrates a "Wheel of Success" with descriptions to guide you in your franchise journey. The wheel has 7 segments, and the size of each segment relates to its importance.

## Proven Concept – Importance 22%

If the business concept is not proven, successful, and sustainable you, as a Franchisor, will never have a satisfied and successful Franchise network. Franchising is all about a WIN: WIN scenario. Both the Franchisor and Franchisee needs to be successful, and both need to receive a good return on investment and effort.

A good franchise will enable the Franchisee to earn a market-related salary and get their initial investment back in approximately 3 years. In the current economic environment, we have experienced 3.5 to 4 years.

The upfront fee, royalty/management services fee, and marketing contribution must be a fair calculation for both parties.

A common mistake Franchisors make is to franchise before they are ready!

## Franchise Package – Importance 12%

A Franchise needs a franchise package consisting of the following:

- Operations and Procedures Manual,
- Franchise Agreement,
- Disclosure Document and
- Recruitment and Selection Pack.

These documents must be compliant with relevant legislation and the actual business model. The Operations Manual and Disclosure Document must be amended and updated continuously as the business develops and changes.

## Franchisee Selection – Importance 14%

In our opinion, a franchise is never sold, it is awarded to a hands-on, owner-operator franchisee. It is critical that every Franchisor has a clear franchisee profile and that all franchisees appointed must meet and or exceed the profile. Franchising Plus offers a successful psychometric test to assist in determining if a person will be an ideal franchisee. We suggest a franchisor conducts the necessary creditworthiness and reference checks before appointing a franchisee. It is important to understand that not everyone is suited to be a franchisee e.g., an out-and-out entrepreneur will not feel comfortable following rules strictly and conforming to the brand formula.

## Marketing – Importance 10%

Franchisees contribute to a national marketing fund. The Consumer Protection Act states that the fund needs to be used for brand building and awareness. The franchisor needs to compile an annual marketing plan, including a communication strategy and media selection combining brand building and promotional advertisements. The Franchisees have a right to receive a report detailing the flow of funds.

## Franchisee support – Importance 15%

Franchisees need to be supported regularly. We call the person that supports them a "Field Service Consultant" and each consultant can be responsible for 10 to 15 franchisees. The rationale behind the Franchisee to FSC ratio is that a support person can spend one day a month with each Franchisee and the remaining days with the Franchisees that are experiencing problems. In the past, these representatives were like inspectors with a notebook only reviewing/confirming the quality.

This has evolved to FSC's implementing "QUEST" which stands for "Quality evaluation and in-store training". Most Field Consultants use the previous month's financial results as the basis for their visit. They have an agenda and compile minutes at the end of the visit.

## Training – Importance 15%

Ongoing training to the Franchisee and their staff is critical for the success of the business and the brand. Training Manuals are developed from the Operations and Procedures Manual, i.e., we produce a Training Manual to be used with the Operations and Procedures Manual.

We also suggest you divide the year into 5 cycles and train throughout the year relative to that cycle/subject. One cycle for example could be customer care and, in that cycle, it would be supported by merchandising material, badges for the staff etc. A mystery shopper could be used before and after the cycle to measure success.

## Site Selection – Importance 12%

Site selection has become very scientific with the data, information, and technology available in the market. Each franchisor needs to develop a clear Country Development Plan with areas and locations that are viable for the brand and its offering.

A way of doing it would be to have clear/set criteria defining the ideal target market location, for example, Brand XYZ would need approximately 40 000 economically active people in an area to justify a franchise. Economically active people would need a combined income of a minimum of R50 000.00 per month to be considered economically active.

## Conclusion

We hope this wheel has helped you to plan how to be a successful Franchisor. The article is brief, and we would welcome the opportunity to meet with you to explore and add to it in more detail.

Please contact us at [info@franchisingplus.co.za](mailto:info@franchisingplus.co.za) for an obligation-free consultation.

Source: [fasa.co.za](http://fasa.co.za)

# GOVERNMENT TENDERS CONUNDRUM

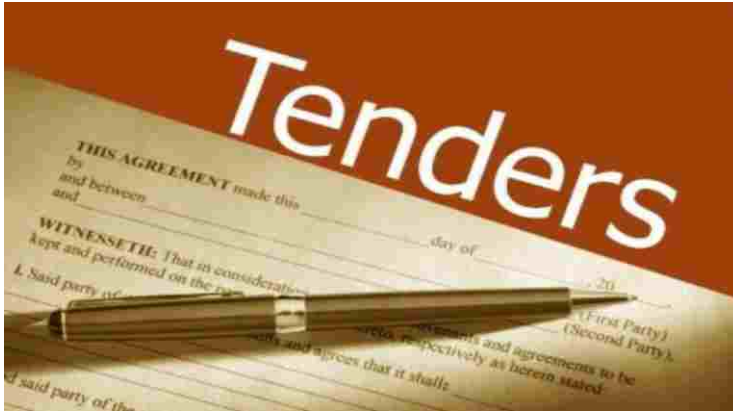


Image: Energy News Africa

## AS CONFUSION REIGNS IN DEPARTMENTS, ENTITIES AND BUSINESS

By Business Reporter

Government departments, state-owned entities (SOEs) and business formations have expressed concern over National Treasury's circular advising that the issuing of new tenders from mid-February should be stalled, saying service delivery and infrastructure maintenance could be badly impacted if they toe the line.

While some have stalled procurement in line with the circular, others – including state-owned power utility Eskom – have continued with business as usual.

The circular, [which was signed by director-general Dondo Mogajane, was dated 25 February and advised organs of state that tenders issued before 16 February should be finalised, while tenders advertised on or after 16 February should be "held in abeyance" and no new tenders should be advertised.](#)

This was pending clarification from the Constitutional Court regarding its judgment on procurement regulations. Mogajane subsequently said the circular was advice rather than a directive.

Treasury's bid to seek clarity followed a ruling by the apex court dismissing an appeal by the Office of the Finance Minister in 2017 against a case by Afribusiness NPC, which sought to challenge the framework, saying it excluded white South Africans and their businesses.

Mogajane told a Deloitte panel discussion that Treasury was seeking urgent clarity from the court on the matter. Treasury further told Fin24 that it was in talks with government departments and parastatals on the circular.

"National Treasury is communicating directly with organs of state on the continuation of procurement until clarity from the Constitutional Court on whether or not the order on the invalidity of the 2017 Preferential Procurement Regulations is suspended for 12 months, until 15 February 2023," Treasury said.

Eskom spokesperson Sikonathi Mantshantsha said the state-owned power company was in contact with National Treasury, adding that Eskom's understanding was that National Treasury was issuing advice, rather than an instruction. its this

It was not placing procurement on hold, it said. "Eskom has resolved not to stay current tenders, or to cease issuing new tenders pending clarification by the Constitutional Court. This will ensure Eskom is able to fulfil its Constitutional and statutory mandates," said Mantshantsha.

Mantshantsha said Eskom would continue issuing tenders and contracts in terms of the current regulatory procedure until any new regulations take effect. He said Eskom would continue to work with National Treasury to comply with all Supply Chain Management guidelines.

But Passenger Rail Agency of South Africa (Prasa) spokesperson Andiswa Makanda said the company had been affected, which could have a knock-on effect on rail service. "In as far as new projects are concerned, Prasa will be impacted, in particular, the rehabilitating of infrastructure. We are working on a plan to mitigate delays," Makanda said.

Department of Water and Sanitation CFO Frans Moatshe said the National Treasury circular had resulted in the processes of approval, appointments and extensions that were in process being held in abeyance.

In particular, Moatshe said, some construction work and laboratory testing would be affected if procurement were suspended.

"This suspension impact would be dire on the department to achieve its results, such as the Resource Quality Information Services laboratory, where it would not be able to finalise and construction unit work, laboratory testing such as methods accreditation, maintenance and repairs of laboratory instruments and monitoring equipment, procurement of laboratory instruments, lease of vehicles for data collection, and implementation of national monitoring programmes," said Moatshe.

Moatshe said the circular also caused infrastructure that was in progress to come to a standstill. He said the value of the tenders affected came to estimated at R724 million for the main account and R1.5 billion for the Trading Account including Construction Unit.

Department of Public Works and Infrastructure spokesperson Thami Mchunu also told Fin24 that the department was adhering to the circular "as other departments are".

"We are working in line with the circular that was issued by National Treasury. There is nothing more that we would like to add. It is a matter best left to the National Treasury," Mchunu said.

Mchunu would not disclose the number of tenders, if any, held back by the circular in the department, or their commercial value. Department of Social Development spokesperson Lumka Oliphant also referred queries to the National Treasury.



## 2022/23 – 2026/27 DRAFT IDP/BUDGET ADOPTION Call for Public Comments

Notice is hereby given in terms of the Municipal Systems Act (32 of 2000) Section 21 and Municipal Finance Management Act (56 of 2003) Section 22 that Mogalakwena Municipality Council has adopted the 2022/23 – 2026/27 Draft IDP/Budget on the **31 March 2022**.

Community members are invited to make comments and inputs on the 2022/23 – 2026/27 Draft IDP and Budget.

Guided by COGTA gazette that guide municipalities on matters of Municipal Operations and Governance, that stipulate that municipalities must ensure that the communities are consulted using media platforms and alternative methods of consultation, instead of contact meetings, to provide comments on the draft IDP and Budget.

Copies thereof are available for public inspection and can be viewed from the municipal website, <http://www.mogalakwena.gov.za/?q=idp>

Comments period is open from **01 April 2022 - 30 April 2022**.

Copies of the Draft IDP will be available for public from the 1st April 2022 at the following areas for **Viewing**:

- Civic centre (Municipal Building) 54 Retief Street; office 201
- Mokopane Library, Corner Van Riebeck and Pretorius Street
- Mokopane Tribal Office
- Mapela Tribal Office
- Mapela MPCC
- Bakenberg SDA Office
- Makobe Tribal Office
- Ga-Lebelo Tribal Office (Grasvlei)
- Ga-Lekalakala Tribal Office (Tiberius)
- Nkidikitlana Tribal Office
- Tauetswala Tribal Office
- Babirwa MPCC
- Machaka Tribal Office
- Rebene SDA Office

For more information please contact: Mr. Dan Seko or Mr. Thabiso Seleka on (015) 491 9635 / 9616.

**MR. HSM NGOEPE**  
**ACTING MUNICIPAL MANAGER**  
**P. O BOX 34**  
**MOKOPANE**  
**0600**  
**NOTICE NUMBER: 47/2022**

29 Margaret Street  
Jopopo  
3276  
Tel: 059 4347700  
E-mail: [mm@ubuhlebezwe.gov.za](mailto:mm@ubuhlebezwe.gov.za)



P.O. Box 152  
Jopopo  
3276  
Fax: 059 4341164  
Webpage: [www.ubuhlebezwe.gov.za](http://www.ubuhlebezwe.gov.za)

### UBUHEBEZWE MUNICIPALITY

**INVITATION TO BID**  
Ubuhebezwe Municipality invites suitable, qualified, and experienced service provider to provide services to the municipality.

PROJECT NAME	BID NUMBER	CIDB Grade	Compulsory Bidding session	AVAILABILITY OF TENDER DOCUMENTS	NON REFUNDABLE PRICE	CLOSING DATE
Construction of Mdlaba Access Road	UBL-B-01/04/22	3 CE or Higher	20 <sup>th</sup> April 2022 at 10h30	All tenderers that purchase the document must email the proof of payment to <a href="mailto:mm@ubuhlebezwe.gov.za">mm@ubuhlebezwe.gov.za</a> to reserve the document before 19 <sup>th</sup> April 2022	R 765.80 per doc. Cashier's Office, 29 Margaret Street	06 <sup>th</sup> May 2022 at 12h00
Construction of Mpyamandla Access Road	UBL-B-02/04/22		Venue: Soweto/ Morning side Hall			
Construction of high mast project in ward 10	UBL-B-03/04/22	3 EP or Higher	21 April 2022 at 10h30	All tenderers that purchase the document must email the proof of payment to <a href="mailto:mm@ubuhlebezwe.gov.za">mm@ubuhlebezwe.gov.za</a> to reserve the document before 19 <sup>th</sup> April 2022	R 765.80 per doc. Cashier's Office, 29 Margaret Street	13 <sup>th</sup> May 2022 at 12h00
Construction of high mast project in ward 14	UBL-B-04/04/22		Venue: Soweto/ Morning side Hall			
Layout and interior design, supply automation and installation of council chamber furniture, recording system and accessories for Ubuhebezwe Municipal Main Office Building	UBL-B-05/04/22	N/A	3 <sup>rd</sup> May 2022 at 10h30	Documents will be available 21 <sup>st</sup> April 2022 at 10h00. Cut-off for EFT purchases: 29 <sup>th</sup> April 2022	R 765.80 per doc. Cashier's Office, 29 Margaret Street	13 <sup>th</sup> May 2022 at 12h00
Provision of deep cleaning, auto valet, dry-cleaning services and cleaning chemicals for 36 months	UBL-B-06/04/22		4 <sup>th</sup> May 2022 at 10h30	Documents will be available 21 <sup>st</sup> April 2022 at 10h00. Cut-off for EFT purchases: 29 <sup>th</sup> April 2022		
Provision of security services for Municipal Properties for 36 months	UBL-B-07/04/22		N/A	Cut-off for purchase through our cashiers: 06 <sup>th</sup> May 2022 @ 09h00 Documents will be available 21 <sup>st</sup> April 2022 at 10h00. Cut-off for EFT purchases: 29 <sup>th</sup> April 2022		
				Cut-off for purchase through our cashiers: 06 <sup>th</sup> May 2022 @ 15h00		

The completed tender documents complying with the conditions of tender must be sealed and endorsed **MM** DISCUSSION AND BID NUMBER must be deposited in the tender box at the entrance of Peace Initiative Hall where bids will be opened in public. The name and address of the bidder must be clearly written on the sealed envelope containing the bid.

Tender documents will also be available free of charge on [www.etenders.gov.za](http://www.etenders.gov.za) and [www.ubuhlebezwe.gov.za](http://www.ubuhlebezwe.gov.za). Only tenderers with a complete printed tender document will be allowed to attend the bidding session.

Enquiries regarding this notice may be directed as follows:  
Attention: Maloti and Mpyamandla Access Road & Highmast - Ms S B Mkhwanazi ([skhwanazi@ubuhlebezwe.gov.za](mailto:skhwanazi@ubuhlebezwe.gov.za)) Furniture, deep cleaning and Security services - Ms P Luwazi ([pluwazi@ubuhlebezwe.gov.za](mailto:pluwazi@ubuhlebezwe.gov.za)) and SCM related matters - Ms S Sityani ([sityani@ubuhlebezwe.gov.za](mailto:sityani@ubuhlebezwe.gov.za))  
Tel: 039 - 834 7700 Fax: 039 - 834 1168

The tender will be adjudicated via two stages of which the first stage will be functionality and the second stage will be pricing. Each bidder must score a minimum of 60% for functionality to be considered for the second stage of evaluation.

Late bids or bids received by way of post, facsimile or e-mail will, under no circumstances, be considered. Bids shall be valid for a period of 90 days. The Ubuhebezwe Local Municipality does not bind itself to accepting the lowest, or any bid, either wholly or in part or give any reason for such action. If the price offered by tenderer is not market related the municipality may not award the contract to that tenderer and may negotiate for market related price with the tenderer, failing which negotiate with the next preferred tenderer or the tender may be cancelled.

\_\_\_\_\_  
Mr. M. Sineke  
Municipal Manager

Other government departments and entities such as the Transnet and the Department of Water and Sanitation were also approached for comment but did not respond. Business lobby Business Leadership South Africa said it was also awaiting the National Treasury's final decision on the suspension and abeyance of current tenders.

"We noted Treasury director-general Dondo Mogajane said in his circular issued to organs of state not to issue any new tenders pending a Constitutional Court clarification on its judgment on procurement regulations, was not an instruction issued in terms of any legislation, but advice," BLSA said.

BLSA told Fin24 that any disruptions to government procurement processes would be extremely detrimental to the wider economy and a swift resolution to these issues was urgently needed.

**Network24 reported few weeks back, that Cape Town mayor Geordin Hill-Lewis had claimed tenders worth hundreds of millions of rands were on hold due to Treasury's circular.**

## Meanwhile, Treasury releases new public procurement rules after tender suspension imbroglio

National Treasury released updated government tender regulations for comment under the Preferential Procurement Policy Framework Act some few weeks back, ending the uncertainty that had put government tenders on hold since mid-February.

On 25 February National Treasury issued a circular stating that the issuing of tenders would be "held in abeyance" after the Constitutional Court dismissed an appeal by the Finance Minister Enoch Godongwana to overturn an earlier court judgment which had set regulations signed in 2017 aside.

The case was brought by Afribusiness NPC, arguing that the 2017 regulations were unfair because they allowed for "pre-qualifications" to be set for tenders. For example, state institutions could declare that only black-owned businesses qualified to tender.

The regulations gazetted few weeks ago, restore the system that existed before the 2017 iteration of the rules and do away with the pre-qualification rules that Afribusiness NPC contested in court.

Under this system, the formula for scoring points in tender awards proposes a 80/20 BEE preference point system for the acquisition of goods with a value of up to R50 million and a 90/10 BEE preference points system for goods valued higher than R50 million.

Outgoing National Treasury Director-General Dondo Mogajane, said that the department had sought urgent clarification from the Constitutional Court on its ruling and that in the meantime tenders would be suspended, although Eskom had continued issuing tenders during this period.





Magalies Water is a state-owned business enterprise, and it operates within the South African legislation parameters of the Water Service Act 108 of 1997, Public Finance Management Act 1 of 1991 and Public Audit Act 25 of 2004. The Primary function of Magalies Water is to supply treated water in bulk to its municipal, industrial and mine customers.

### TENDER NOTICE AND INVITATION TO TENDER

TENDER NUMBER	DESCRIPTION	COMPULSORY CLARIFICATION MEETING	EVALUATION CRITERIA	CLOSING DATE
RFB/MW/2 37/2021 -22	Re -Advert: SUPPLY AND DELIVERY OF PERSONAL PROTECTIVE EQUIPMENT (PPE) FOR MAGALIES WATER WTP FOR A PERIOD OF FIVE (5) YEARS  Local Production & Content -- Applicable	19 APRIL 2022 at 10:00  Compulsory Virtual Meeting	Functionality Min Threshold is 70 points out 100	04 MAY 2022 at 12:00

**Only locally produced goods or locally manufactured goods with a stipulated minimum threshold for Local Production and Content will be considered**

Magalies water will hold a **virtual Compulsory Briefing meeting**. Bidders that are interested to attend the Virtual Compulsory Briefing are requested to send an email to [tenders@magalieswater.co.za](mailto:tenders@magalieswater.co.za) to be forwarded the virtual meeting link. The closing date for the request to connect to the Virtual Compulsory Briefing is **15 APRIL 2022 @ 16h00**. The Subject of Email "**BID DESCRIPTION - BRIEFING**". All prospective Bidders will be sent the link no later than **16h00 on the 18 APRIL 2022**.

Payment of a non-refundable fee of **R500.00** for the tender documents (prior to issuing) must be paid into Magalies Water's bank account as follows: **Standard Bank, Branch: Rustenburg, Branch Code: 052646, Account Name: Magalies Water, Account Number: 033139539**. The payment reference will be the relevant tender number. The tender documents will be made available during working hours from **15 APRIL 2022 from 08:00 to 16:00 at Magalies Water, 38 Heystek Street, Rustenburg, 0300**, upon receipt of proof of payment. Sealed bids clearly marked with the relevant tender number and description **must be placed in the tender box at**

**Magalies Water, 38 Heystek Street, Rustenburg, 0300**. Telegraphic, telephonic, telex, facsimile, e-mail and late tenders will not be accepted.

Queries relating to the issue of these documents may be addressed to [tenders@magalieswater.co.za](mailto:tenders@magalieswater.co.za)

We support  
small business

#GameChangers  
#InYourCorner

**GAMECHANGERS**





**CHIEF ALBERT LUTHULI MUNICIPALITY***The transparent, innovative and developmental municipality that improves the quality of life of its people***OFFICES ALSO AT****HEAD OFFICE**

Emanzana +27 (0) 17 843 4002  
 Empuluzi +27 (0) 17 843 4001  
 Elukwatini +27 (0) 17 843 4003  
 Ekulindeni +27 (0) 17 843 4004



P.O Box 24  
 Carolina 1185  
 Mpumalanga

Telephone +27 (0) 17 843 4010  
 Fax +27 (0) 17 843 4001  
 e-mail mm@albertluthuli.gov.za

**CHIEF ALBERT LUTHULI LOCAL MUNICIPALITY: APPROVAL OF DRAFT MEDIUM-TERM  
 REVENUE & EXPENDITURE FRAMEWORK FOR THE PERIOD 2022/2023; 2023/2024;  
 2024/2025 (DRAFT ANNUAL BUDGET)**

Notice is hereby given in terms of the requirements of the applicable legislations for Local Government that the Chief Albert Luthuli Local Municipality has adopted its draft medium-term revenue & expenditure framework for the period 2022/2023; 2023/2024; 2024/2025 (Draft annual budget) including the draft tariffs for 2022/23 financial year under Council resolution number CL1.033 of March 2022. The Copies of the documents will be available for inspection at the following municipal points from **02 April 2022**:

1. Reception Desk, 28 Kerk Street, Carolina; Libraries in Carolina, Silobela, Emanzana, Elukwatini, Ekulindeni and Empuluzi; all Administrative Unit Offices;
2. The municipal website at [www.albertluthuli.gov.za](http://www.albertluthuli.gov.za).

Any enquiries or representations regarding the aforesaid documents of the Municipality may be directed in writing to the Office of the Municipal Manager through the following mediums:

**Post: Attention:** Municipal Manager, P O Box 24, Carolina, 1185

**Physical Delivery/courier:** Mr MS Dlamini, 28 Kerk Street, Carolina, 1185.

**Or by email:**

1. [malazanf@albertluthuli.gov.za](mailto:malazanf@albertluthuli.gov.za) - Manager Revenue (**for tariffs related enquires**),
2. [Reanamenw@albertluthuli.gov.za](mailto:Reanamenw@albertluthuli.gov.za) - Manager Budget and Reporting (**for Budget related enquires**).

Yours in governance,

  
**MR MS DLAMINI**  
**MUNICIPAL MANAGER**

# Chief Albert Luthuli Municipality

The transparent, innovative and developmental municipality that improves the quality of life of its people

OFFICES ALSO AT

Emanzana +27 (0) 17 0011 530  
Empuluzi +27 (0) 17 0011 560  
Elukwatini +27 (0) 17 0011 540  
Ekulindeni +27 (0) 17 0011 521



HEAD OFFICE

P.O Box 24

Carolina

1185

Mpumalanga

Telephone +27 (0) 17 843 4000

Fax +27 (0) 17 843 4001

E-mail mm@albertluthuli.gov.za

## Public Notice

### CHIEF ALBERT LUTHULI LOCAL MUNICIPALITY OFFICE CLOSURE FOR EASTER HOLIDAYS

This notice serves to notify the residents of Chief Albert Luthuli Municipality that the Municipality will be closing its offices from the **14<sup>th</sup> of April 2022 at 12H00** and re-opening on the **19<sup>th</sup> of April 2022** due to the Easter Holidays, however service delivery will not be compromised, for emergency residents must not hesitate to contact the following officials during the Easter holidays.

DEPARTMENT/ UNIT OFFICE/ SECTION	OFFICIAL	CONTACT NUMBER
Finance Department	Ms. NF Malaza	072 502 2837
Traffic Section	Mr. SM Mfusi	082 090 4424
Disaster Management Section	Mr. OB Mhlanga	072 095 9327/ 060 503 0376
Fire Section	Mr. FS Gumede	063 500 9436/ 082 439 2785
<b>WATER AND WASTE WATER</b>		
Carolina	Mr. TS Mkhwanazi	082 794 8300
	Mr. ZA Khumalo	060 991 1307/ 073 715 8583
Empuluzi Unit	Mr. EZ Mthethwa	079 824 2905
Ekulindeni Unit	Mr. Z Ndzinisa	076 743 7188
Emanzana Unit	Mr. RG Malinga	064 653 1475
Elukwatini Unit	Mr. M Zulu	072 580 3267
<b>ELECTRICITY</b>	Mr. BB Ndlovu	072 467 3192
<b>REFUSE REMOVAL AND PARKS</b>	Ms. NP Thabethe	084 772 9891
<b>PUBLIC WORKS(ROADS)</b>	Mr. D.J Jele	071 274 2679

Hope the above is in order.

Yours in good governance,

MR MS DLAMINI  
MUNICIPAL MANAGER

13/04/2022  
DATE



# Chief Albert Luthuli Municipality

*The transparent, innovative and developmental municipality that improves the quality of life of its people*



## UNIT OFFICES

Emanzana: +27 (0) 17 0011 530  
Elukwatini: +27 (0) 17 0011 540

Empuluzi +27 (0) 17 0011 560

1185

Ekulindeni +27 (0) 17 0011 521  
1500 654

## HEAD OFFICE

Chief Albert Luthuli Municipality  
28 Kerk

P O Box 24 Carolina

Tel: 017 843 4000/087

[mm@albertluthuli.gov.za](mailto:mm@albertluthuli.gov.za)

## PUBLIC NOTICE

Chief Albert Luthuli Local Municipality hereby makes public its Oversight Report on the Annual Report for the **2020/21** financial year in terms of Section 129 (3) of the Local Government: Municipal Finance Management Act (No 56 of 2003) read with Section 21A of the Municipal Systems Act 2000 (Act 32 of 2000). The Oversight Report on the Annual Report for the 2019/20 financial year was duly considered by a properly constituted meeting of the Municipal Council held on **29 March 2022** in terms of Section 129 (1) of the Local government: Municipal Finance Management Act (Act 56 of 2003).

Copies of MPAC Oversight Report on the **2020/21** Annual Report may be viewed at the following points throughout the Municipality:

1. Reception Desk, 28 Kerk Street, Carolina; Libraries in Carolina, Silobela, Emanzana, Elukwatini, Ekulindeni and Empuluzi; all Administrative Unit Offices;
2. The official municipal website at <https://albertluthuli.gov.za/>

Any enquiries or representations regarding the MPAC Oversight Report for 2020/21 Annual Report may be directed in writing to: The Municipal Manager, Chief Albert Luthuli Local Municipality, 28 Kerk Street, P O Box 24, Carolina 1185, or by email: [mm@albertluthuli.gov.za](mailto:mm@albertluthuli.gov.za); or be submitted to any of the Administrative Unit Offices of the Municipality.

  
**MR M.S. DLAMINI**  
**MUNICIPAL MANAGER**  
29 MARCH 2022



Pamodzi SMART, a catalyst to empowering smart entrepreneurs in emerging markets by increasing their customer base through a diversity of services they would provide

## Offerings and Benefits



Stock management



Till point services



Staff access management



Record keeping



Access to credit



## Bulk buying opportunities

### Valued Customers



Traders



Stokvels



Societies



Individuals

